



**Exam** : **C\_THR70\_2309**

**Title** : SAP Certified Application  
Associate – SAP  
SuccessFactors Incentive  
Management (fka SAP  
Commissions)

**Version** : DEMO

1.Which of the following are characteristics of Credit Types? Note: There are 2 correct answers to this question.

- A. They are used to identify credits by product or sale type.
- B. They are a required field on the credit output.
- C. They are used in credits to define Territories.
- D. They are an optional field within the system.

**Answer:** A, B

2.You want to design a plan that credits a transaction to a position based on specific criteria such as postal codes, customer or product criteria.

Which of the following would you use in a credit rule?

- A. Generic attributes
- B. Territories
- C. Formulas
- D. Classification rules

**Answer:** D

3.If a Processing Unit is enabled, which of the following applies? Note: There are 2 correct answers to this question.

- A. You can finalize a group of positions in a single pipeline run.
- B. You must run Compensate and Pay before Classify.
- C. You can post an entire period for multiple Processing Units in a single pipeline run.
- D. You CANNOT finalize an entire period for multiple Processing Units in a single pipeline run.

**Answer:** A, C

4.How are released periods used in dashboard configuration? Note: There are 3 correct answers to this question.

- A. The administrator can release periods based on calendars.
- B. Payees can view dashboards for released periods only.
- C. Both administrators and payees can release periods.
- D. Payees can view results prior to pipeline completion.
- E. The administrator can release periods based on Processing Units.

**Answer:** A, B, E

5.Which of the following are best practices when working with Variables? Note: There are 2 correct answers to this question.

- A. Always use a Variable in a rule instead of a compensation element.
- B. Avoid using Variables because they increase processing time.
- C. Always leave the Variable default assignment field empty.
- D. Set a default assignment for all Variables.

**Answer:** A, D